

Planning for Broadband

Future-proofing garden communities through digital

The rural fibre specialist



In 2010, Matthew Hare founded rural operator Gigaclear to deliver purely full fibre solutions

In 2018, Infracapital bought Gigaclear
embarking on the next chapter...

The rural fibre specialist

Gigaclear
Ultrafast Fibre Broadband

80,000 with 350,000 in 20,000km

properties past

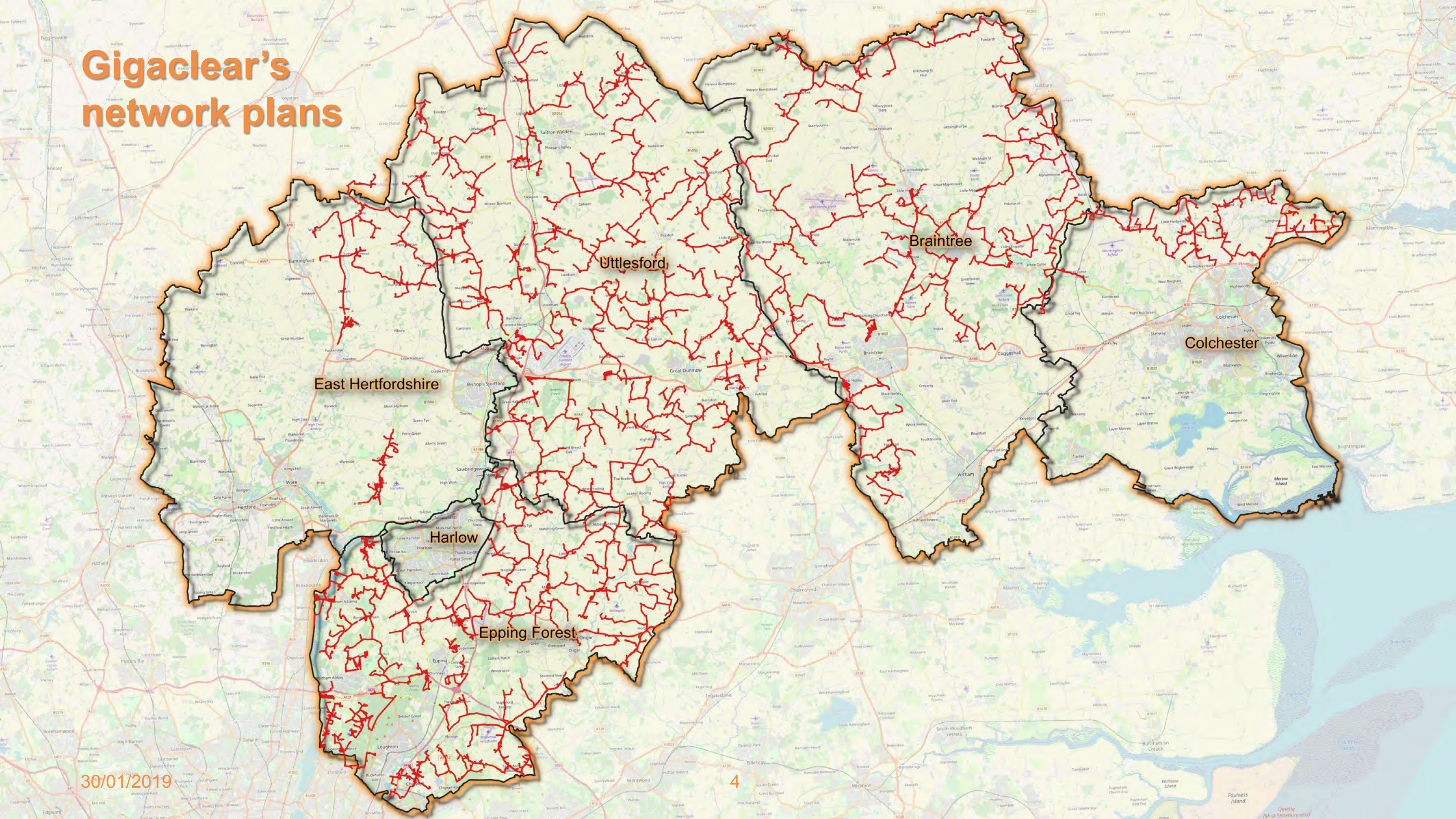
planned & scheduled

of rural trenches

On the way to many, many more



Gigaclear's network plans



30/01/2019



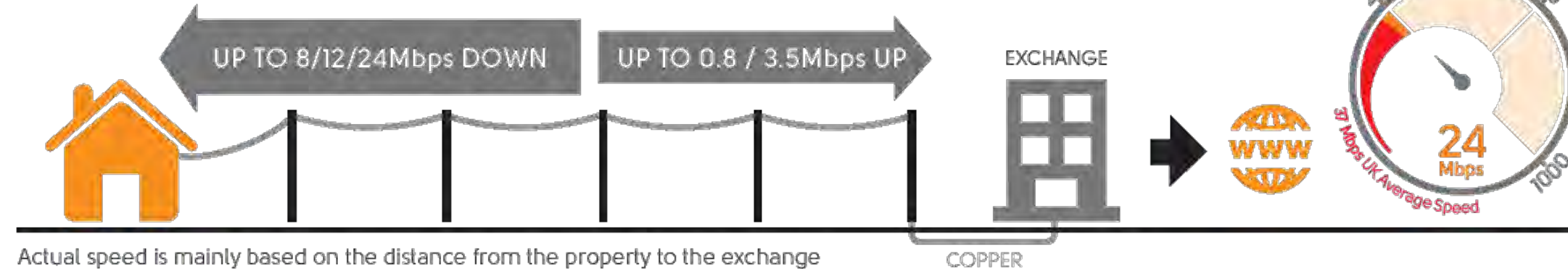
“ I am now setting a new target to see full-fibre to the premises [...] to 15 million premises [...] by 2025

“ Running both copper and fibre networks indefinitely will not benefit either the consumer or the industry...
...so we must start thinking now about that switchover [...] to move customers away from copper and on to fibre

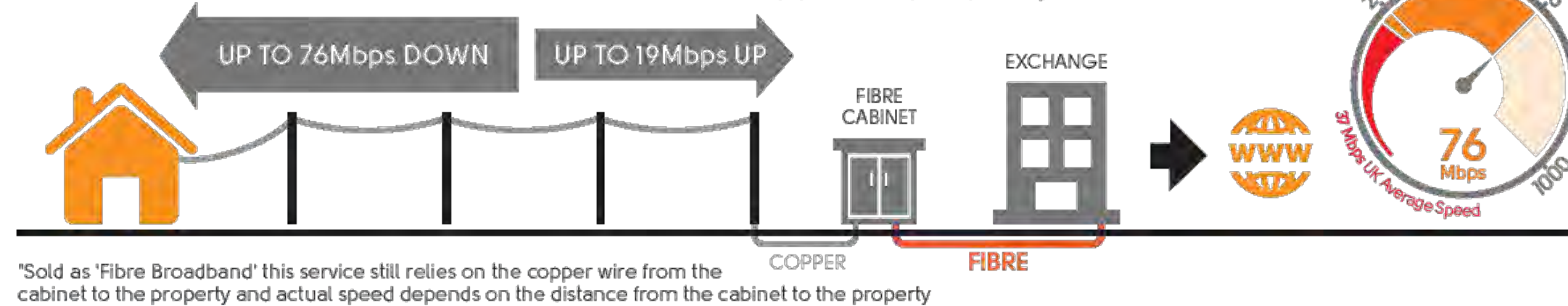
Chancellor speech: CBI Annual Dinner 2018

“Fibre” or Full Fibre?

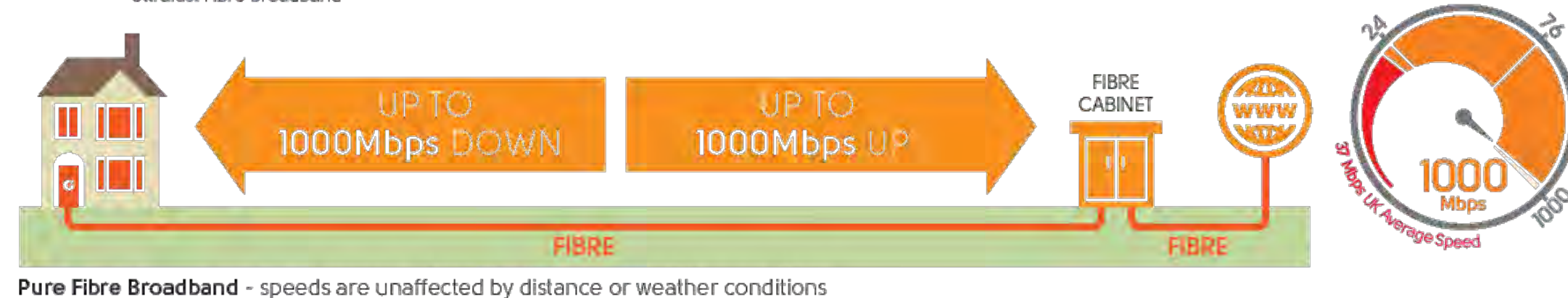
ADSL BROADBAND SERVICE - Copper wire from exchange to property



FTTC BROADBAND - Fibre-to-the-cabinet, copper to property



Gigaclear Ultrafast Fibre Broadband FTTP = Pure Fibre-to-the-premises



Unearthing
the truth about
"fibre" broadband

Gigaclear
Ultrafast Fibre Broadband



ASA

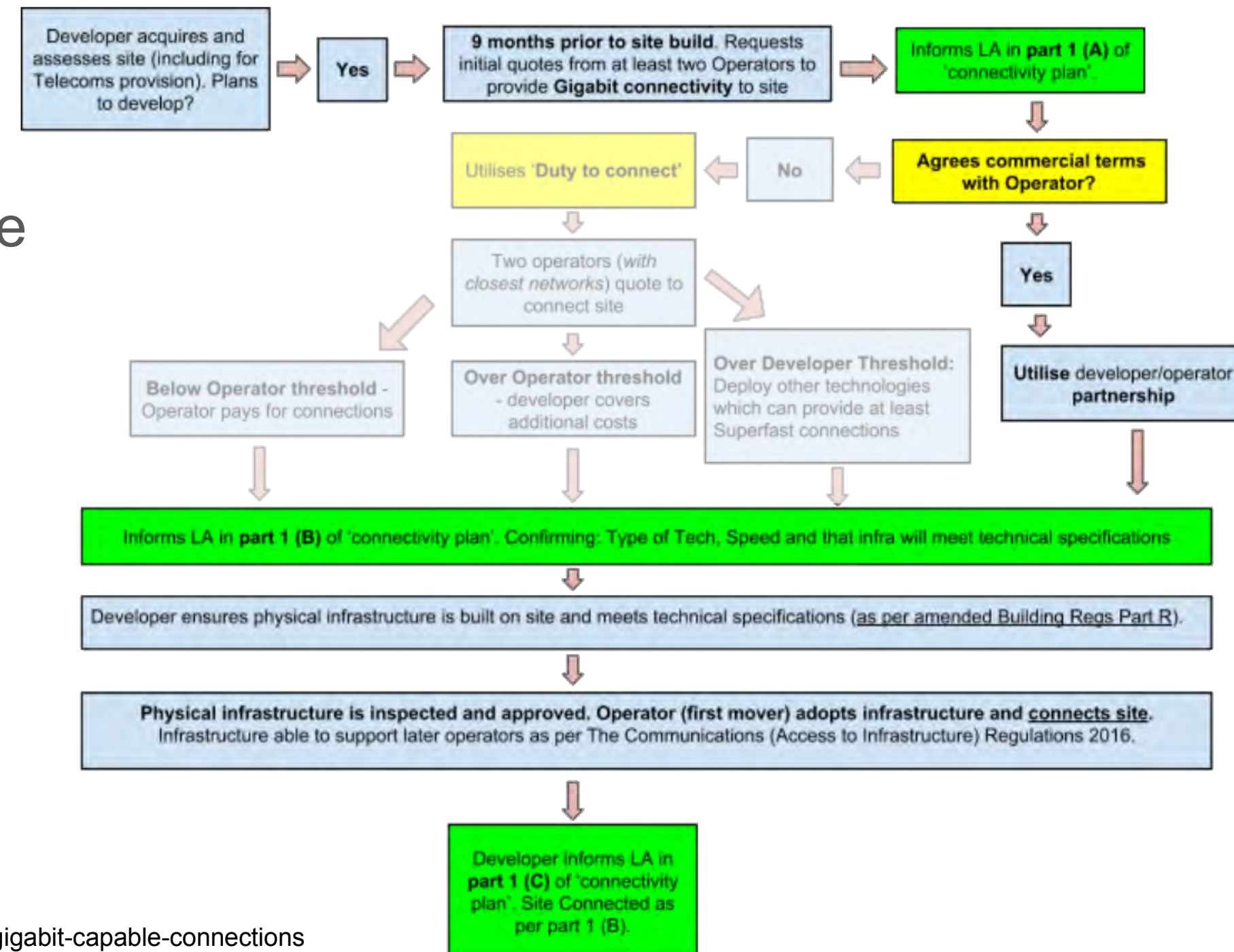


the
Coppersaurus

<https://www.coppersaurus.com/>

Figure 3. How the policy will work in practice

- Initial plans need to include telecoms provision
- Quotes from at least 2 Gigabit-capable broadband operators
 - At least 9 months ahead of build
 - Needs to be “open access” for other service providers & operators to use
 - Monitored by the LA



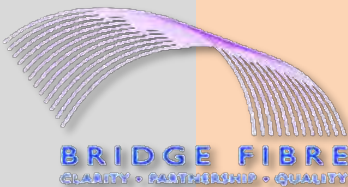
Source: DCMS Consultation on New Build
<https://www.gov.uk/government/consultations/new-build-developments-delivering-gigabit-capable-connections>

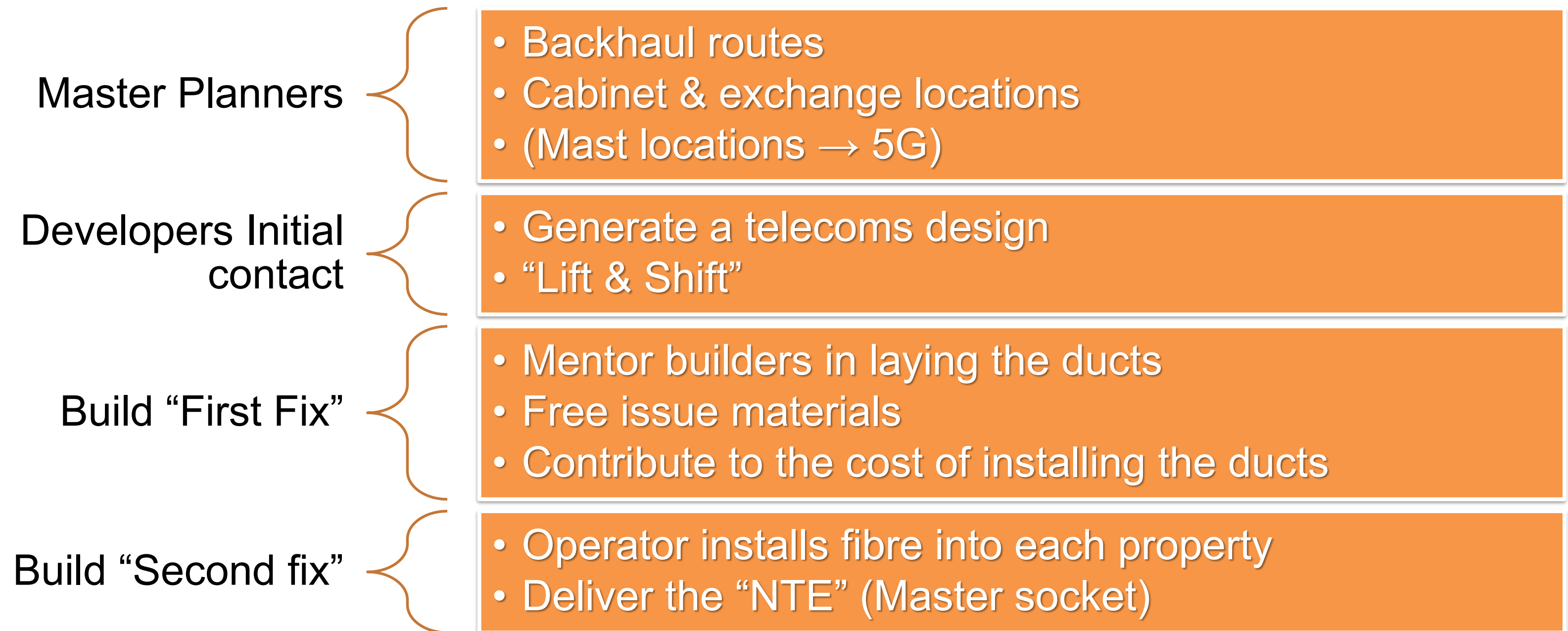
An increasingly complex market

Gigaclear
Ultrafast Fibre Broadband

Urban

Rural





Key Messages



“FIBRE” MAY NOT BE FULL FIBRE!

ENGAGE FIBRE OPERATORS EARLY!

IT'S NOT JUST ABOUT BT!



Questions

Or please speak to



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Thank you!

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